# Dan Driehaus 325 Wyoming Avenue 513-325-8100

#### Summary

With two teenage daughters at home, Dan Driehaus, & his wife Beth, primarily focus their attention on activities associated with their family. Aside from family involvement, Dan derives most satisfaction from engagement in the following three areas:

- The Insurance Industry
- Non-Profit Organizations
- Community/Civic Engagement

On March 31<sup>st</sup>, 2014, after serving as a partner at Schiff, Kreidler-Shell Insurance Agency, Dan launched his own independent agency, Driehaus Insurance Group, located at 30 Garfield Place, Suite 620. Dan, and two partners, founded the insurance agency, which specializes in property & casualty insurance.

Dan earned a B.A. in Public Administration from Miami University in 1994. Following graduation, Dan served as the Volunteer Coordinator of the Joel Hyatt for Senate Campaign, based in Cleveland, Ohio. Following the campaign, Dan began his insurance career at Cincinnati Insurance Company, where he served as a commercial underwriter. As an insurance agent, from 1998 to 2012, Dan built a "book of business" consisting of public entities, school systems, civic organizations, commercial accounts, non-profit entities & personal lines accounts. The insurance agency profession lends itself to community involvement. Dan enjoys serving with community members on several boards & civic organizations.

#### **Education**

**Miami University**, 1990-1994 BA in Public Administration & Political Science

- Minor in Urban & Regional Planning.
- Internship at Miami University Center for Public Policy Management.
- Internship at City of Hamilton, OH Planning Department.
- Studies involved focus on public budgeting, tax policy & urban geography.

## **Employment/Professional**

#### Driehaus Insurance Group LLC, 2014 - Present

30 Garfield Place, Suite 620 Cincinnati, OH 45202 President & CEO

- Property & Casualty Agency founded by three individuals with over 15 years (each) of insurance agency/brokerage experience.
- Initial (2014) book-of-business exceeded \$1,000,000 premium by 12/31/14. Premium volume grew to \$7,000,000 by December 31, 2020.
- Certified Insurance Counselor (CIC) designation.
- Certified School Risk Manager (CISR) designation.

#### Berry Insurance Group, 2012-2013 (November)

706 Indian Hill Road Terrace Park, OH 45174 Property & Casualty, Vice President

• Handled book-of-business valued at \$4.6M premium volume, including large commercial accounts, public entities, school systems, various manufacturing & habitational risks.

#### Schiff, Kreidler-Shell Insurance Agency, 1998-2012

1 West Fourth Street Cincinnati, OH 45202 Property & Casualty Agent, 1998-2007 Vice President (Equity Partner), 2007-2012

- Built book-of-business valued at \$3.4M premium volume, including public entities, schools systems, non-profit organizations, condominium associations, real estate development organizations. In addition, insured over 300 personal home/auto/umbrella accounts. Always grew by a minimum of 15% annually.
- Managed a team of five people devoted to the servicing our clients & provided evaluations to management for internally performance review. No person was demoted or removed from my team for performance. All had a strong sense of customer service, essential to our high retention rate (97%).
- As an equity partner, sat on our five-person Financial Stability Committee. We reviewed monthly balance sheets & financial statements of our organization. In these meetings, we strategically laid out budget priorities (cuts & increased allocations) that were acted upon by our Chairman & CFO.

#### **Cincinnati Insurance Company,** 1994-1998

6200 Gilmore Avenue

Fairfield, OH 45014

Commercial Insurance Underwriter

- Handled an underwriting territory including mid-Illinois to Western Chicago Suburbs.
- Decision-maker on pricing & acceptability of various risks.

#### **Community Involvement**

## City of Cincinnati Planning Commission, 2014 - 2019

#### **Board Chair**, 2014 – 2019

- Presided over 142 Planning Commission meetings.
- Oversaw hearings for hundreds of zoning variances and development projects, including Cincinnati Children's Hospital Expansion, Anthem Walnut Hills Mixed-Use Development, Uptown Gateway Project, FC Cincinnati stadium.
- Created sub-committee, and lead meetings, to rewrite the City of Cincinnati Subdivision Regulations, addressing panhandle lots and lot split concerns.
- Adhered to a protocol that required every development project cite verbiage from Plan Cincinnati, our primary planning document, to establish a commitment to professional planning guidelines.
- Created a system whereby every new development project was required to account for specific minority (MBE) inclusion percentages.

#### Cincinnatus, Member, 2013 - 2018

## Program Chair, 2015

• A membership organization dedicated to understanding the issues in our community & encouraging progress. Two areas of historical interest are the structure of government & quality of public education.

#### Cincinnati Area Senior Services (CASS), Executive Committee, 2013 – present Board Chair, 2015 – Present

An organization providing meals on wheels & transportation to the elderly members of our community. Over 700,000 meals delivered annually.

#### Meals on Wheels (MOW) of Southwest Ohio & Northern Kentucky, 2021 – present Board Chair, 2021-2023

- Oversaw the merger of our regions two largest meals providers to the elderly in our community.
- Leveraged a one-time \$4,000,000 McKenzie Scott Grant to foster the consolidation of MOW and CASS.
- Our newly consolidated MOW/CASS organization is now the 2<sup>nd</sup> largest Meals on Wheels provider in the country.

#### **Greater Cincinnati Chamber of Commerce**

#### Leadership Action Class #1, Member, 2014 – 2017

• An extension of Leadership Cincinnati, focused completely on designing & executing a single project (Prosperity for All). The focus of the 2014-2015 class was rooted in Workforce Development.

#### Prosperity for All (PFA), Subcommittee Member, 2015-2021

• Worked with four other members to create a pilot program to help predominantly lower income, single mothers, transition from TANF funds to career-track employment.

## Leadership Cincinnati, Class #45, Member, Begins September 2021

• Named to the newly established class, which will spend 12 months exploring the challenging subject of racial equity in our community.

#### Children's Theatre, Board Member, 2009 – present

- An organization that provides an opportunity for children to be exposed to the variety of art forms that come together to create the magic of theatre.
- Successfully engaged Sister Sally Duffy, SC Ministry Foundation, to secure a \$25,000 grant providing funding for our City of Immigrants touring program.

#### Emery Center Preservation Committee, Member, 2019-Present

• Working with historic preservationists to restore The Emery Theatre back to its original use, while building a \$20M+ Capital Campaign, involving foundations and private donors, with support from public entities.

#### Cincinnati Fire Museum, Board Member, 2018-Present

# Cincinnati Insurance Board (CIB), Member, 2016 – Present

## **Chair,** 2021-2022

#### **Metropolitan Club**

#### Board of Governors, 2006 – 2014

• Sat on the Membership Committee & reviewed balance sheets quarterly to ensure profitable club operations.

#### Junior Advisory Board, Chair, 2003-2005

• Facilitated programs for Make a Difference Day & various networking events to benefit the Children's Home of NKY.

#### The Women's Connection, Board, 2004-2010

#### **Board Chair** 2007-2009)

A non-profit organization founded by The Sisters of Charity & Dominican Sisters. The group provides essential needs for predominantly lower income women in the Price Hill/Western Hills area.

• As Chair reviewed financial statements regularly, helped with grant appeals & fundraising initiatives.

• Spearheaded a review of the Strategic Plan for the organization before The Women's Connection ten year anniversary.

## Western Hills Exchange Club, Member, 2004 - 2012 (President in 2007)

A business-networking group which meets at 8am each Thursday in Western Hills (Green Township). The group hosts a speaker each week, often from the non-profit sector. The proceeds from group are distributed specifically to organizations that target child abuse prevention. We annually distribute funds to Cincinnati Police Special Crimes Unit, The Women's Connection, Santa Maria, Bethany House & Ronald McDonald House.

## Hamilton County Special Olympics, Board member, 2003 - 2012

- Chaired the "Run to The Dubliner/Molly Malone's". The venue has since changed to O'Bryon's.
- Proceeds benefited local athletic programming for children with special needs.

## Pleasant Ridge Community Council, 2004-2007 (President 2006)

Community group designed to foster community building via economic development, and other collaborative initiatives, with neighboring communities, such as Amberley Village, Norwood, Golf Manor, Oakley, Columbia Township, and Silverton.

- Led monthly meetings, various committee meetings & spearheaded a plan for our business district to incorporate a black box theatre with the new Pleasant Ridge Montessori School.
- Worked closely with Cincinnati Public Schools, City of Cincinnati Development Department & various community stakeholders.

#### Fine Arts Fund, Co-Chair Insurance Division, 2000

• Solicited other organizations in our industry to ensure a successful fund drive campaign, with Rich Cross of USI.

## Build Cincinnati, Core Member, 2000

A non-partisan group of Cincinnati residents, responsible for the drafting & advocating the "Stronger Mayor" initiative, which passed & is in force today. Groups represented in negotiations included Republican, Democratic, Charter, NAACP & the Chamber of Commerce.

#### Countdown, Founder, 2000-2004

New Year's Eve event at Union Terminal Rotunda, where all proceeds benefited American Cancer Society.

• Created & managed all aspects of the event, which was a minor fundraiser, but a great New Year's Eve Event at one of our historic landmarks.

#### **References**

Available upon request